



MACDONALD'S
TRANSPORT / WAREHOUSING
SINCE 1933



MacDonald's Transport and Warehousing, a well-established fast-growing group of companies, with an equal opportunity policy, has the following vacancy in Johannesburg.

Executive Manager: Warehousing & Shipping

Qualifications & Requirements:

- Minimum 8 years' relevant experience in Warehousing, Bulk Handling, Bulk Shipping and Customs Clearance at an Executive Level.
- Experience in Vessel Chartering, International Trade and Trade Finance.
- Strong interpersonal skills, ability to direct functions and performance via the executive team effectively.
- Strong problem solving and creative skills.
- Ability to exercise sound judgment and make decisions based on accurate and timely analysis.
- High level of integrity and dependability with a strong sense of urgency and results – orientated.
- The ability to make decisions that would positively develop the business strategy to achieve agreed targets and expand the company's business scope.
- Constant communication with all the stakeholders of the Company and maintaining a healthy relationship with them.
- High level of commercial contract negotiation skills.
- High knowledge regarding procurement and supplier processes within the transport industry.
- Ability to build new relationships with external stake holders.
- A collaborative and flexible style, with a strong service mentality.
- An effective communicator with exceptional verbal and written skills.
- A leadership quality of format that can lead by example and set the trends for the company.

Accountabilities:

- Responsible for the day-to-day activities of the Warehouse operations.
- Responsible for maintaining and exceeding quality standards.
- Ensuring department heads stay on budget.
- Installing systems, rules and regulations to make the company operations run smoother and more efficiently.
- To work closely with the CEO to execute operational goals set by the CEO for the business.
- To remove bottlenecks from one operational segment of the company which may impede on the productivity of another.
- To analyze opportunities to utilize the trucks to optimum capacity and to streamline the operation for top performance.
- Take the responsibility of deciding where resources will be allocated and ensuring that all parties are on board with the decisions.
- Keep a close relationship with other managers to ensure efficient operational efficiency and optimum utilization of company resources.
- To negotiate the best price points for company assets.
- Negotiate commercial contracts in line with company strategy.
- Ensure the management of suppliers and procurement.
- Responsible for setting operational strategy in a competitive business.

- Develop / document procedure manuals for all key company processes, including operational process / data flow charts, within and across functions.
- Develop operational specs for all key company projects, ensuring alignment across the Warehouses.
- Technical resources review to include assessment of hardware and software capacity requirements to ensure client requirements are met.
- Coordinate / manage key deliverables / milestones across clients, with clear delivery dates, accountability / identified "owners" dependencies, performance against target delivery dates.
- Manage monthly performance reviews and key metrics across functions, to be presented and evaluated by each team monthly, including client satisfaction metrics.
- Build processes for continuous improvement of critical operational metrics across key functions.
- Manage longer-term development projects across the company, including short-term requests and longer-term development projects.
- Reporting / analyzing, including business intelligence for internal (management) requirements, as well as client-facing requirements.
- Prioritizing of projects, based on input of CEO; financial analysis of revenue and costs, and assessment of impact on client satisfaction.

A comprehensive CV to be forwarded to: recruitment@macdon.co.za