



MACDONALD'S

TRANSPORT / WAREHOUSING

SINCE 1933



MacDonald's Transport and Warehousing, a well-established fast-growing group of companies, with an equal opportunity policy, has the following vacancy in **Johannesburg**

NEW BUSINESS DEVELOPMENT SPECIALIST (TIPPER/FLATDECK OPERATIONS)

QUALIFICATIONS & COMPETENCIES REQUIRED:

- Bachelor's degree or equivalent relevant qualification
- At least 5 years' experience in a new business sales environment in the Road Transport / Tipper / Flatdeck Operations
- Above average interpersonal skills
- Goal Driven • Good computer skills
- Must have good understanding of cost calculations
- Excellent communication skills
- Fully bilingual
- Ability to function independently and be self-motivated
- The ideal candidate must have the ability to maintain a sustainable fast pace with enthusiasm
- Adaptability and perseverance associated with the transportation industry
- Valid driver's license

KEY ACCOUNTABILITIES:

- Targeting new business
- Dealing with all relevant queries in a friendly and courteous manner.
- Maintaining business relationships
- Assist and resolving queries in the operations and accounts department as and when required
- Ensure that timeous quotes are given to all customers and that they are accurate and up to date

A comprehensive CV to be forwarded to: recruitment@macdon.co.za