

MacDonald's Transport and Warehousing, a well-established fast-growing group of companies, with an equal opportunity policy, has the following vacancy in **Upington**.

SALES REPRSENTATIVE

QUALIFICATIONS & COMPETENCIES REQUIRE

- At least 10 years' experience in a Sales Related Environment.
- Above average interpersonal skills
- Goal Driven
- Good computer skills
- Excellent communication skills
- Fully bilingual
- Ability to function independently and be self-motivated
- · Ability to analyse market trends
- Must have a good understanding of the Upington region business environment
- The ideal candidate must have the ability to maintain a sustainable fast pace with enthusiasm
- Adaptability and perseverance associated with the transportation industry
- Valid driver's license

KEY ACCOUNTABILITIES:

- Targeting new business
- Door to Door Sales
- Networking in the Northern Cape area
- Dealing with all relevant queries in a professional and courteous manner
- Maintaining business and customer relationships
- Manage service delivery
- Ensure the supply of accurate and timeous quotes to all customers

A comprehensive CV to be forwarded to: recruitment@macdon.co.za